



SC ONLY

REQUEST FOR PROPOSAL (RFP)

SHADED AREAS MUST BE COMPLETED

Companion Life Insurance Company • P.O. Box 100102 • Columbia, South Carolina 29202-3102

1-800-753-0404

FAX (803)735-0736

Date \_\_\_\_\_ Date Needed \_\_\_\_\_

Group Name \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Nature of Business or SIC Code \_\_\_\_\_ # of Employees \_\_\_\_\_

Requested Effective Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Current Carrier(s) \_\_\_\_\_

Comments or Special Requests: \_\_\_\_\_

BASIC COMMISSION:  STANDARD % FLAT

OVERRIDE:  STANDARD % FLAT

CLASS DESCRIPTION – Employees in the classes below are to be quoted for the benefits listed at right.

Employer Contribution → \_\_\_\_\_ %
Current Rate → \_\_\_\_\_ Per \$1000
Renewal Rate → \_\_\_\_\_ Per \$1000

DENTAL

DENTAL (10+) Voluntary Dental

CURRENT RATES

RENEWAL RATES

Table with 2 columns: CURRENT RATES, RENEWAL RATES. Rows: Employee, E + 1, E + 2, Family.

Is this Takeover Coverage?  Yes  No

If Yes, total years with Current Carrier \_\_\_\_\_

Claims Experience Attached (Required for Groups of 100+)

Please complete all sections applicable to the coverages for which you are requesting a proposal. Complete the other side, or attach census data to this RFP.

Producer's Name as to Appear on Proposal \_\_\_\_\_

Agency Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone Number: ( ) \_\_\_\_\_

Fax Rates to: ( ) \_\_\_\_\_ Attn: \_\_\_\_\_

Also Fax Rates to: ( ) \_\_\_\_\_ Attn: \_\_\_\_\_

Mail Formal to Producer

LIFE AD&D

FLAT AMOUNT \$ \_\_\_\_\_ on all Full-time Employees

MULTIPLE OF EARNINGS \_\_\_\_\_ x Earnings on all Employees to max of \$ \_\_\_\_\_

CLASS PLAN (List benefits below.)

Employer Contribution → \_\_\_\_\_ %
Current Rate → \_\_\_\_\_ Per \$1000
Renewal Rate → \_\_\_\_\_ Per \$1000

LIFE REDUCTIONS

35% at 65, Terminate at 70 or Retirement (Groups of 2 to 9)

35% at 65, 50% at 70, 75% at 75. Terminate at Retirement (Groups of 10+)

Other \_\_\_\_\_

Extended Death Benefit (2-9 Employees)

Waiver of Premium (10+ Employees)

Dependent Life Amount Spouse \$ \_\_\_\_\_ Child(ren) \$ \_\_\_\_\_

Life Claims Experience Attached (Groups of 150 +)

VOLUNTARY?

Yes  No

STD

FLAT AMOUNT \$ \_\_\_\_\_ / week on all Full-time Employees

PERCENT OF EARNINGS \_\_\_\_\_ % of Earnings to a max benefit of \$ \_\_\_\_\_ /week

CLASS PLAN (List benefits below.)

Employer Contribution → \_\_\_\_\_ %
Current Rate → \_\_\_\_\_ Per \$10
Renewal Rate → \_\_\_\_\_ Per \$10

SHORT TERM DISABILITY

\_\_\_\_\_ day(s) accident

\_\_\_\_\_ days sickness

\_\_\_\_\_ weeks 1/8/13, or 1/8/26 (Standard)

STD Claims Experience Attached (Groups of 100 +)

VOLUNTARY?

Yes  No

LTD

PERCENT OF EARNINGS \_\_\_\_\_ % of Earnings to \$ \_\_\_\_\_ max monthly benefit on all Full-time Employees (STANDARD)

CLASS PLAN (List benefits below.)

Employer Contribution → \_\_\_\_\_ %
Current Rate → \_\_\_\_\_ Per \$100
Renewal Rate → \_\_\_\_\_ Per \$100

ELIMINATION PERIOD

90 Days  180 Days  120 Days  Other \_\_\_\_\_

BENEFIT INTEGRATION

Primary and Family (Standard)

Primary Only

BENEFIT DURATION

To Age 65 RBD  5 Year  2 Year

OWN OCC DEFINITION

2 Yr.  3 Yr.  5 Yr.  To 65

LTD Claims Experience Attached (Groups of 200+)

VOLUNTARY?

Yes  No